

#### **REAL ESTATE FUND**

# **FINTRX Use Cases & Value Drivers for Asset-Raising Professionals**

### **Use Cases**

- Utilize comprehensive wealth management data to identify active real estate fund investors.
  Easily pinpoint firms with expertise or interest in sectors relevant to your real estate strategy.
- + Analyze historical real estate transactions to gain insight into investment activity & preferences and segment investors by AUM to target entities with appropriate client types & account sizes.
- + Highlight firms involved in specific real estate deals with keyword searches & advanced filters.
- + Leverage your personal network and advanced relationship mapping to target decision-makers more effectively and efficiently.
- + Access accurate contact information and prep for your meetings with insights into education & work backgrounds, hobbies, interests and more.
- + Stay up-to-date on real estate investment trends, new property deals and more with custom alerts & notifications and dynamic lists.
- + Integrate FINTRX data directly into your existing workflows and tech stacks to streamline deal sourcing and prospecting processes.

#### **Value Drivers**

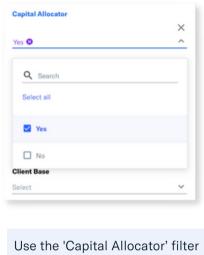
- Maximize value by leveraging FINTRX insights for more informed capital-raising strategies, finding key business opportunities & securing profitable deals with ease.
- + Increase fundraising success by narrowing down your searches to investors specifically interested in real estate investments & strategies like yours.
- + Improve outreach efforts, easily identifying key contacts and decision-makers and leveraging relationship mapping and personalized details for warmer introduction opportunities.
- + Save time and effort by utilizing Al-powered searching to automate research processes & drill down into thousands of investors in seconds.
- + Optimize efficiency with insights into investment portfolios, AUM and past real estate investments to pinpoint ideal partners for successful deal execution. Utilize smart lists to manage your relationships, track communication history and ensure personalized engagement.
- + Enhance ROI by targeting relevant real estate fund investors more efficiently, boosting your asset-raising and building stronger relationships.

# **FINTRX Solves Critical Questions Such As...**

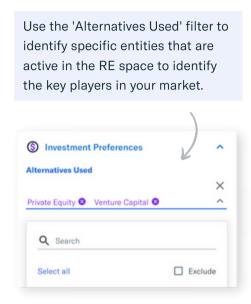
- Which institutional investors allocate to external real estate funds?
- Who in my network can introduce me to the right contacts for getting in the door and closing deals?
- Which family offices and investors are active in real estate?
- How can we prospect and manage leads more efficiently?
- How do I craft warmer introductions with personal details for more successful outreach?

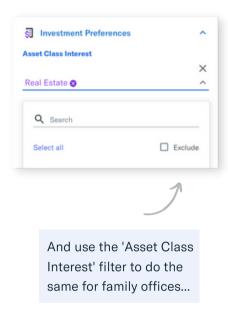


### **Identify Key Players In the Real Estate Market**



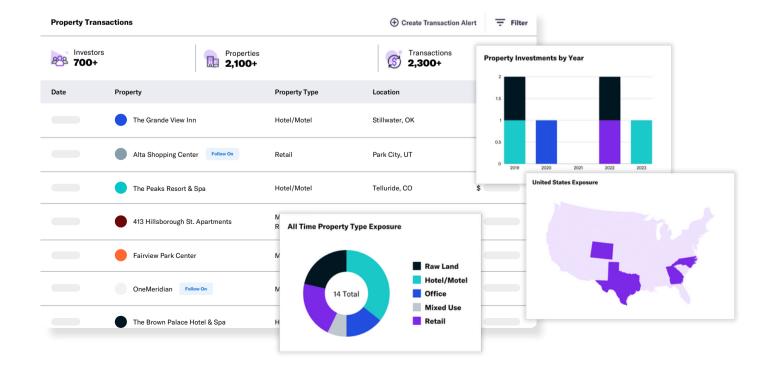
Use the 'Capital Allocator' filter to identify firms that invest in external funds.





# **Property Transactions Module**

Leverage data on direct real estate investments to highlight real-estate interested investors and target prospects based on historical deals.







28K+

**Family Office Records** 

850K+

**RIA & Broker Dealer Records** 

600K+

**Email Addresses of Decision-Makers** 

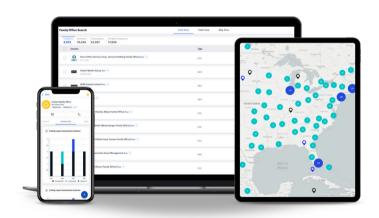
\$115T+

**Managed Assets Tracked** 

**BOOK A DEMO** 

### **About FINTRX**

FINTRX is a wealth management data platform that enables wealth professionals, financial institutions, and asset management firms to seamlessly map, access, and sell into the RIA, broker dealer, wirehouse, and global family office ecosystems. With advanced AI technology and comprehensive data on 850,000+ financial entities and contacts, FINTRX empowers industry professionals to make more informed decisions, build stronger relationships, and drive business growth. Access to FINTRX data is delivered via its award-winning cloud-based platform, fully integrated iOS mobile apps, and many CRM and API connectors, including Salesforce, Navatar, HubSpot, Snowflake, and others.



Join the <u>hundreds of real estate professionals</u> who trust our unparalleled data and efficient prospect management tools to raise capital and build effective industry relationships...





