

PRIVATE EQUITY | VENTURE CAPITAL

FINTRX Use Cases & Value Drivers for Asset-Raising Professionals

Use Cases

- + Leverage comprehensive data to identify private equity/venture capital fund and early-stage investors. Easily pinpoint firms with expertise or interest in sectors relevant to your strategy.
- + Analyze direct investment activity and historical deals to identify opportunities at the venture and private equity stages as well as potential LPs for fund investments.
- Highlight firms active in specific alternatives or sectors with keyword search & advanced filters.
 Pinpoint firms allocating capital to external funds.
- + Leverage your personal network and advanced relationship mapping to target decision-makers more effectively and efficiently.
- Access accurate contact information and prep for your meetings with insights into education & work backgrounds, hobbies, interests and more.
- + Map out potential LPs and track your territory by office locations down to street level.
- Integrate FINTRX data directly into your existing workflows and tech stacks to streamline deal sourcing and prospecting processes.

Value Drivers

- Maximize value by leveraging FINTRX insights for more informed capital-raising strategies, finding key business opportunities & securing profitable deals with ease in the PE/VC space.
- Increase deal success by narrowing down your searches to investors specifically allocating to fund strategies and early-stage deals like yours.
- + Improve outreach efforts, easily identifying key contacts and decision-makers and leveraging relationship mapping and personalized details for warmer introduction opportunities.
- + Save time and effort by utilizing AI-powered searching to automate research processes & drill down into thousands of investors in seconds.
- + Optimize efficiency with insights into investment portfolios, AUM and accounts for more targeted fundraising strategies. Utilize smart lists to manage your relationships, track communication history and ensure personalized engagement.

Simplify capital raising by leveraging comprehensive investor data to identify early stage-focused LPs, ensuring targeted outreach for effective results.

FINTRX Solves Critical Questions Such As...

- Which family offices and investors are active in strategies like ours? Who has made recent PE or VC investments?
- Who in my network can introduce me to the right contacts for getting in the door and closing deals?
- Which investment advisors allocate to external funds?
- How can we prospect and manage leads more efficiently?
- How do I craft warmer introductions with personal details for more successful outreach?



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Identify Key Players In the Private Equity & Venture Capital Space S Investment Preferences ~ Easily pinpoint **Charles Powell** Alternatives Used investors active in Chief Investment Officer × early stage deals charl Venture Capital 🙁 Private Equity 😢 ~ and allocating to **Elizabeth Brown** /iew Profile 60 Investment Management Specialist external PE & VC Q Search funds Exclude Select all View Profile 60 Searching as: OR Private Equity S Investment Details Highlight investment committee Real Estate Asset Class Focus Hedge Funds | Real Estate members and key decision-makers Direct Investments | Long Only for deal execution Private Equity | Venture Capital **Direct Transactions Module** 2.500+ Funded Companies Transactions Follow-On Investments (\mathbf{S}) 18,500+ 27,000+ Ö 4,800+ Examine direct investment activity Q. Search de (*) Create Tra to identify relevant prospects based on investment strategies & historical Jul 2023 Trice Underlage Hong Ki deals Jul 2023 mji Invest (Azim Premji F. Contio Series A \$ 15,000,000 Jul 2023 QEL Inc. Acquisition Undiscious 341 202 Pre-Seed \$1,300,000 Bloom Money Fina actions Heat Mag ß Seed \$ 5.000,000 Media &_ Sports Portugal ScorePlay Series A tect Al \$ 35,000,000 United Series A \$ 10,000,000 Energy & _ Energy United Acquis Aurora Financial Group, LLC Undisclose ints in Technology: 15,869 \$ 17300.000 Series A tela U.S. I Post-IPO Foulty \$ 212,000.00 Educe rgy & Utilities 25,000+ Tracked Investments Leisure & Lifestyle





28K+ Family Office Records

850K+ RIA & Broker Dealer Records

600K+ Email Addresses of Decision-Makers

> **\$115T+** Managed Assets Tracked

BOOK A DEMO

About FINTRX

FINTRX is a wealth management data platform that enables wealth professionals, financial institutions, and asset management firms to seamlessly map, access, and sell into the RIA, broker dealer, wirehouse, and global family office ecosystems. With advanced AI technology and comprehensive data on 850,000+ financial entities and contacts, FINTRX empowers industry professionals to make more informed decisions, build stronger relationships, and drive business growth. Access to FINTRX data is delivered via its award-winning cloudbased platform, fully integrated <u>iOS mobile apps</u>, and many <u>CRM and API connectors</u>, including Salesforce, Navatar, HubSpot, Snowflake, and others.

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Join the <u>hundreds of PE & VC professionals</u> who trust our unparalleled data and efficient prospect management tools to raise capital and build effective industry relationships...





