

PRIVATE COMPANY

FINTRX Use Cases & Value Drivers for Capital-Raising Professionals

Use Cases

- + Leverage comprehensive wealth management data to identify potential investors for your company. Easily pinpoint firms making deals with companies that look like yours.
- + Analyze direct investment activity to pinpoint potential investors. Drill into past investments by date, sector, location, funding stage & company size as well as initial & follow-on investments.
- + Highlight firms active in specific sectors and deal types with keyword searches & advanced filters.
- + Leverage advanced relationship mapping and accurate contact information to target relevant industry professionals more effectively.
- + Stay up-to-date on investment trends with custom notifications and dynamic lists. Set transaction alerts to keep a pulse on investor activity.
- + Access industry-specific news with direct links to articles, filings and websites.
- + Integrate FINTRX data directly into your existing workflows and tech stacks to streamline deal sourcing and prospecting processes.

Value Drivers

- + Maximize value by leveraging FINTRX insights for informed prospecting, securing early and late stage fundraising deals with confidence.
- + Increase deal success by identifying target firms through investment strategies & preferences, as well as past direct transaction history.
- + Improve outreach efforts, easily identifying key contacts and decision-makers and leveraging relationship mapping and personalized details for warmer introduction opportunities.
- + Save time and effort by utilizing Al-powered searching to automate research processes & drill down into thousands of investors in seconds.
- + Optimize efficiency with insights into investment portfolios, AUM and past direct transactions to pinpoint ideal partners for successful deal execution. Utilize smart lists to manage your relationships, track communication history and ensure personalized engagement.
- + Enhance ROI with actionable insights into active seed, Series A & late-stage investors, identifying ideal partners for your fundraising goals.

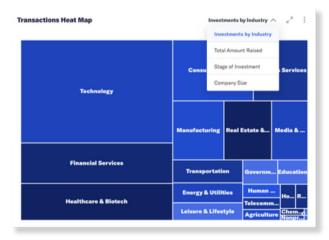
FINTRX Solves Critical Pain Points Such As...

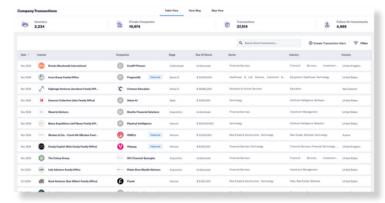
- Sorting through thousands of firms & contacts instantly to find potential investors for any and all fundraising rounds
- Finding the right contacts for getting in the door and closing deals to meet your fundraising goals
- Having all the tools to prep for meetings at your fingertips
- Accessing prospecting & deal management in one unified platform
- Facilitating easy and efficient team-wide organization and communication



Easily Identify Investors for All Fundraising Rounds

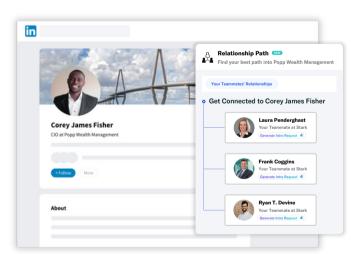
Pinpoint potential investors by AUM, location and past transactions. Highlight firms actively making investments into companies similar to yours.





Utilize the direct transactions module to explore 27,000+ early and late stage investments and analyze investor preferences based on sector, funding stage, round size and funded company information.

Make Warmer Connections With Key Prospects



Leverage your network for warmer introduction opportunities.

Photography

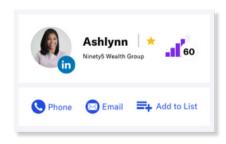
Cooking

Fishing

Craft more effective sales pitches with custom conversation starters & personal details such as hobbies, university background or board affiliations.

Find your best path into any firm or contact with Relationship Path.

Utilize Affinity relatability scoring for a more targeted approach.









850K+

RIA & Broker Dealer Records

28K+

Family Office Records

\$115 Trillion+

Managed Assets Tracked

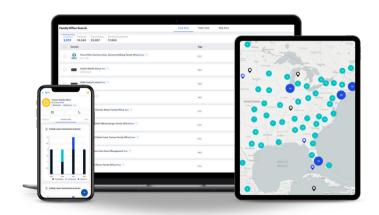
600K+

Email Addresses of Decision-Makers

BOOK A DEMO

About FINTRX

FINTRX is a wealth management data platform that enables wealth professionals, financial institutions, and asset management firms to seamlessly map, access, and sell into the RIA, broker dealer, wirehouse, and global family office ecosystems. With advanced AI technology and comprehensive data on 850,000+ financial entities and contacts, FINTRX empowers industry professionals to make more informed decisions, build stronger relationships, and drive business growth. Access to FINTRX data is delivered via its award-winning cloud-based platform, fully integrated iOS mobile apps, and many CRM and API connectors, including Salesforce, Navatar, HubSpot, Snowflake, and others.



Join the thousands of capital-raising professionals who trust our unparalleled data and efficient prospect management tools to source deal partners and build effective industry relationships...





